

		Table 6: Do Imports and Exports Predict					
		Self-managed teams			Work-related meetings		
		Any ees. covered (probit)	Majority covered (probit)	% of ees. covered (OLS)	Any ees. covered (probit)	Majority covered (probit)	% covered (OLS)
		(1)	(2)	(3)	(4)	(5)	(6)
Regression 1, 1994							
Industry import levels		-0.602	-0.243	-29.82	-0.341	-0.505	-47.1
		(3.33)	(2.37)	(3.31)	(3.24)	(2.84)	(3.31)
Industry export levels		0.942	0.478	66.99	0.508	1.2	105.82
		(3.44)	(3.28)	(4.89)	(3.05)	(4.44)	(4.44)
Regression 2, 1997							
Industry import levels		-0.303	-0.14	-16.16	-0.217	-0.379	-33.7
		(1.87)	(1.27)	(1.67)	(2.06)	(2.36)	(2.36)
Industry export levels		0.71	0.547	58.96	0.341	1.023	80.78
		(2.71)	(3.22)	(3.74)	(1.95)	(3.89)	(3.89)
Regression 3, 1994							

Industry import growth		-0.591	-0.247	-30.7	-5.7	-0.461	-48.92
		(2.41)	(1.94)	(2.48)	(3.75)	(1.91)	(2.41)
Industry export growth		0.654	0.561	82.18	0.892	1.357	12.24
		(1.25)	(2.11)	(3.06)	(2.53)	(2.60)	(2.41)
Regression 4, 1997 data							
Industry import growth		-1.023	-0.523	-60.75	-0.597	-1.043	-89.05
		(3.30)	(2.56)	(3.28)	(2.92)	(3.37)	(3.30)
Industry export growth		1.989	1.568	164.28	0.868	2.45	18.47
		(3.21)	(3.86)	(4.41)	(2.07)	(3.94)	(3.21)
Regression 5, 1994 data							
Firm-level exports/sales		0.263	0.084	14.484	0.200	0.169	16.13
		(3.11)	(2.22)	(3.31)	(2.73)	(1.90)	(2.41)
Trade data for industry groups		Food/	Textile /	Lumber/	Printing/	Chemicals/	Primary
		tobacco	apparel	paper	publishin	petroleum	me
Import levels, 1992		0.038	0.297	0.092	0.014	0.084	0.17
Export levels, 1992		0.058	0.069	0.073	0.023	0.106	0.13
Import growth, 1992-93		na	0.174	0.014	0.005	0.011	0.00
Export growth, 1992-93		0.018	0.044	0.022	0.009	0.038	0.08

Import levels, 1994		na	0.307	0.096	0.015	0.090	0.20
Export levels, 1994		0.065	0.074	0.730	0.023	0.113	0.10
Import growth, 1994-04		na	0.140	0.009	0.003	0.001	0.00
Export growth, 1994-04		0.027	0.050	0.026	0.009	0.042	0.05
All regressions are run at firm level for manufacturing sample, and include controls for firm size and union							
T-statistics are in parentheses in cols. 1-10. Figures reported for probits are derivatives (dF/dX) assuming							
See Tables 2-5 for other descriptive statistics							
results based on innov5 and innov7							

